



August 16, 2018

FOR IMMEDIATE RELEASE // SEATTLE, WASHINGTON – Meridian Capital LLC, a Seattle-based middle market corporate finance and M&A advisory firm is excited to announce the successful recapitalization of its client, Jacob Ash Holdings Inc (Jacob Ash or “the Company”). Meridian Capital, in collaboration with Brown Gibbons Lang & the Company, served as the exclusive financial advisors to the Company.

Huntington Capital Investment Company, Tri-W Global and the Reinsurance Group of America funded the financing. The recapitalization provides the Company with fresh capital to support the growth objectives and strategic initiative of management and the financial sponsor group.

“We’ve been working alongside Meridian Capital and BGL for many years in a collaborative relationship. They have been a key resource in helping us identify, analyze and pursue a variety of creative and customized financing strategies. With the refinancing, we have brought on new capital partners that are highly supportive of the company’s management team and growth strategy.”

- Bill Kaczynski, Chairman, Jacob Ash Holdings, Inc.

“The engagement with Jacob Ash Holdings Inc. has been particularly rewarding. We have worked with the Company on multiple transactions over a 4+ year relationship. The business has evolved into a clear leader in its category given its broad product offering, robust design and merchandising services, and exceptional sourcing capabilities. This recapitalization positions the business and management team for further expansion.”

- Brian Murphy, President & Managing Director – Meridian Capital LLC

The transaction represents continued momentum for Meridian Capital Consumer Practice Group. Jacob Ash represents the firm’s third completed consumer transaction in 2018.

ABOUT JACOB ASH HOLDINGS, INC

Founded in 1930, Jacob Ash Holdings is a privately held company with an established board of directors since 2004, servicing the cold weather market. In 2014, Jacob Ash acquired Emanuel Geraldo, a 30-year leader in women’s cold weather and fashion accessories. The company produces and sells apparel and accessories such as hunting gloves, head and rain wear, backpacks, waders, fishing vests, dress, ski and sports gloves, sweaters and casual apparel. Jacob Ash Holdings serves customers throughout North America.

ABOUT MERIDIAN CAPITAL LLC

Meridian Capital, a Seattle-based M&A advisory firm, has served as a trusted advisor to business owners on complex corporate finance, M&A and strategic challenges for over 20 years. The firm differentiates itself through its deep industry insights, highly customized service approach, and end-to-end commitment to execution. With a unique combination of financial, transactional and operation professionals on your side, Meridian offers the depth and breadth of experience required to serve leading middle market companies in multiple sectors including aerospace, consumer, food and beverage, diversified industrial, technology and telecom. Meridian also offers clients unparalleled cross-border capabilities through its Global M&A Partners network.

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